

# Profit Report

Revenue: 164588.53 | COGS: 113671.19 | Profit: 50917.33 AED

| Product                | Qty Sold | Revenue  | COGS    | Profit  | Margin % |
|------------------------|----------|----------|---------|---------|----------|
| Hawas Rasasi           | 105.9    | 11850.21 | 8048.40 | 3801.81 | 32.1     |
| Hawas Ice Rasasi       | 53.8     | 6532.93  | 4035.00 | 2497.93 | 38.2     |
| Hawas Diva Rasasi      | 50.8     | 5764.78  | 3911.60 | 1853.18 | 32.1     |
| 9PM Night out          | 35       | 4546.10  | 3395.00 | 1151.10 | 25.3     |
| Hawas Chrome           | 21.9     | 3168.49  | 2146.20 | 1022.29 | 32.3     |
| Rayhaan Terra          | 20       | 2245.80  | 1363.00 | 882.80  | 39.3     |
| Liquid Brun            | 19.4     | 2460.11  | 1765.40 | 694.71  | 28.2     |
| Hawas Reina            | 14.8     | 2131.64  | 1450.40 | 681.24  | 32.0     |
| Rayhaan Pacific Aloha  | 16       | 1751.68  | 1088.00 | 663.68  | 37.9     |
| Marshmallow Blush      | 14.3     | 1569.14  | 908.05  | 661.09  | 42.1     |
| Thriller Maison Asrar  | 11.5     | 1958.80  | 1336.30 | 622.50  | 31.8     |
| DXB Maison Asrar       | 15.6     | 2228.62  | 1606.80 | 621.82  | 27.9     |
| Karus Gold Absolu      | 18.5     | 2316.94  | 1702.00 | 614.94  | 26.5     |
| Zenith Riffs           | 13.1     | 1744.46  | 1152.80 | 591.66  | 33.9     |
| Peace Iven             | 6.9      | 1419.12  | 843.52  | 575.60  | 40.6     |
| Reverie Petals Zimaya  | 8.1      | 648.81   | 81.00   | 567.81  | 87.5     |
| Hawas Fire Rasasi      | 19       | 2425.54  | 1862.00 | 563.54  | 23.2     |
| Ramad Earthy           | 13.9     | 1966.71  | 1403.90 | 562.81  | 28.6     |
| Aromatix Platine Blanc | 7.9      | 1374.03  | 845.30  | 528.73  | 38.5     |
| Rayhaan Pacific Aura   | 10.65    | 1159.04  | 639.00  | 520.04  | 44.9     |
| Jasmere                | 6.4      | 1107.52  | 614.40  | 493.12  | 44.5     |
| Hawas Black Rasasi     | 13.3     | 1490.40  | 997.50  | 492.90  | 33.1     |
| Daarej Extrait Rasasi  | 14.2     | 1168.23  | 710.00  | 458.23  | 39.2     |
| Rayhaan Jungle Vibe    | 9.2      | 936.47   | 513.36  | 423.11  | 45.2     |
| Safari Breeze          | 11.1     | 1498.06  | 1098.90 | 399.16  | 26.6     |

| Product                       | Qty Sold | Revenue | COGS    | Profit | Margin % |
|-------------------------------|----------|---------|---------|--------|----------|
| Rayhaan Azul                  | 9.8      | 1067.42 | 671.30  | 396.12 | 37.1     |
| Panache Angel Dust            | 9.8      | 1259.30 | 867.30  | 392.00 | 31.1     |
| Atlantis French Avenue        | 10.5     | 1480.50 | 1099.88 | 380.63 | 25.7     |
| Mazaaj Rhythm                 | 4.2      | 415.67  | 42.00   | 373.67 | 89.9     |
| Ghaf                          | 9.1      | 1182.45 | 819.00  | 363.45 | 30.7     |
| Rayhaan Tropical Vibe         | 10.4     | 1115.82 | 754.00  | 361.82 | 32.4     |
| Momento Riffs                 | 10       | 1106.10 | 750.00  | 356.10 | 32.2     |
| Ateeq Nusuk                   | 6.2      | 819.76  | 465.00  | 354.76 | 43.3     |
| Kaaf Ahmed Al Maghribi        | 13.2     | 1619.24 | 1267.20 | 352.04 | 21.7     |
| Khamrah Waha                  | 13.4     | 1873.99 | 1524.38 | 349.61 | 18.7     |
| Azure Royal Ahmed Al Maghribi | 3.4      | 346.19  | 0.00    | 346.19 | 100.0    |
| Liquid Brun Limited Edition   | 3.6      | 758.41  | 426.85  | 331.56 | 43.7     |
| Hawas Kobra                   | 8.4      | 984.23  | 663.60  | 320.63 | 32.6     |
| Sospiro Vibrato               | 3        | 2018.43 | 1698.00 | 320.43 | 15.9     |
| Rose Noir Ahmed               | 7.93     | 1065.08 | 761.28  | 303.80 | 28.5     |
| Swiss Arabian Incense 01      | 5        | 1205.65 | 908.00  | 297.65 | 24.7     |
| Qissa Gala                    | 8.8      | 639.76  | 343.20  | 296.56 | 46.4     |
| Muzn Ahmed Al Maghribi        | 9.6      | 1042.94 | 760.80  | 282.14 | 27.1     |
| Vulcan Feu French Avenue      | 9.9      | 1271.46 | 990.00  | 281.46 | 22.1     |
| Rare Reef Afnan               | 6.6      | 934.10  | 666.60  | 267.50 | 28.6     |
| Aromatix Forbidden Fruit      | 4.6      | 734.04  | 469.20  | 264.84 | 36.1     |
| Private Blend Musk Ice        | 9.7      | 1031.11 | 766.30  | 264.81 | 25.7     |
| Musk and Roses Ahmed          | 7.07     | 1067.99 | 805.98  | 262.01 | 24.5     |
| Atlas Lattafa                 | 9        | 861.66  | 607.50  | 254.16 | 29.5     |
| Nude Coral Diamond 150ml      | 6.33     | 854.87  | 607.68  | 247.19 | 28.9     |
| Purple Heart Diamond 150ml    | 5.33     | 741.19  | 494.09  | 247.10 | 33.3     |
| Dalal Lattafa                 | 12.6     | 1193.22 | 952.56  | 240.66 | 20.2     |

| Product                                      | Qty Sold | Revenue | COGS   | Profit | Margin % |
|----------------------------------------------|----------|---------|--------|--------|----------|
| Nitro Red Dumont Paris                       | 5.4      | 596.00  | 378.00 | 218.00 | 36.6     |
| Qissa Delicious                              | 9.3      | 560.60  | 344.10 | 216.50 | 38.6     |
| Summer Oud                                   | 5.17     | 996.62  | 780.67 | 215.95 | 21.7     |
| Aether Extrait French Avenue                 | 5.8      | 818.58  | 603.20 | 215.38 | 26.3     |
| Armaf Infinity Silver                        | 5.1      | 739.85  | 529.13 | 210.72 | 28.5     |
| Hersh 2                                      | 3.9      | 781.37  | 577.20 | 204.16 | 26.1     |
| Al Haramain Amber Oud Tobacco                | 4.1      | 804.49  | 600.65 | 203.84 | 25.3     |
| Island Dreams Khadlaj                        | 7.5      | 749.70  | 547.50 | 202.20 | 27.0     |
| Hersh Mehwar                                 | 4.1      | 886.87  | 684.70 | 202.17 | 22.8     |
| Turathi Blue Afnan                           | 6.44     | 887.82  | 692.36 | 195.45 | 22.0     |
| Energy Iven                                  | 2.2      | 464.18  | 273.44 | 190.74 | 41.1     |
| Ripple                                       | 4.3      | 599.03  | 408.50 | 190.53 | 31.8     |
| Zenith Santal                                | 4.4      | 585.11  | 396.00 | 189.11 | 32.3     |
| Aromatix Magnetiq                            | 3.2      | 514.04  | 326.40 | 187.64 | 36.5     |
| Sharaf Divine                                | 2.3      | 210.43  | 23.00  | 187.43 | 89.1     |
| Dynasty Lattafa                              | 6.9      | 634.25  | 448.50 | 185.75 | 29.3     |
| Amber Empire                                 | 3.6      | 508.21  | 324.00 | 184.21 | 36.2     |
| Hawas Malibu                                 | 4.5      | 521.28  | 337.50 | 183.78 | 35.3     |
| Arrogate Pink Assaf                          | 3.5      | 648.70  | 465.50 | 183.20 | 28.2     |
| Legacy Maison Asrar                          | 4.5      | 644.13  | 463.50 | 180.63 | 28.0     |
| Rifaaqat 85ml                                | 8        | 482.24  | 304.00 | 178.24 | 37.0     |
| Oud and Roses Ahmed                          | 3.33     | 629.17  | 456.54 | 172.63 | 27.4     |
| Rayhaan Kiss                                 | 3.85     | 403.21  | 231.00 | 172.21 | 42.7     |
| Hersh Al Asof                                | 2.5      | 548.38  | 380.00 | 168.38 | 30.7     |
| Musk Al Fajr                                 | 3        | 255.33  | 90.00  | 165.33 | 64.8     |
| Pink Diamond Sakura Ibrahim Al Qurashi 150ml | 3.67     | 504.55  | 340.21 | 164.34 | 32.6     |
| Hersh Lahab                                  | 3        | 602.43  | 441.00 | 161.43 | 26.8     |

| Product                       | Qty Sold | Revenue | COGS   | Profit | Margin % |
|-------------------------------|----------|---------|--------|--------|----------|
| Mawj Moscow Mule              | 5.6      | 509.10  | 350.00 | 159.10 | 31.3     |
| LADOR Bakhur Classic          | 3.1      | 564.29  | 410.75 | 153.54 | 27.2     |
| Eshal Musk                    | 3.5      | 358.89  | 206.50 | 152.39 | 42.5     |
| Arsh French Avenue            | 4.4      | 644.16  | 493.68 | 150.48 | 23.4     |
| Secret Garden Laverne         | 3.5      | 453.00  | 304.50 | 148.50 | 32.8     |
| Kenzo Homme EDP For Men       | 2.6      | 609.54  | 466.05 | 143.49 | 23.5     |
| White Regent Diamond          | 4.47     | 572.38  | 429.12 | 143.26 | 25.0     |
| Fayora                        | 4.4      | 397.89  | 255.20 | 142.69 | 35.9     |
| Shiyaaka Snow                 | 3.5      | 369.46  | 227.50 | 141.96 | 38.4     |
| Hersh Zero Degree             | 2.2      | 471.99  | 331.10 | 140.89 | 29.8     |
| Lush Noir                     | 4.8      | 585.17  | 446.40 | 138.77 | 23.7     |
| Daiman Eclipse                | 4.6      | 420.85  | 282.44 | 138.41 | 32.9     |
| Vanilla Voyage Maison Asrar   | 3.1      | 401.85  | 263.50 | 138.35 | 34.4     |
| Aromatix Frostbite            | 2.9      | 535.89  | 398.75 | 137.14 | 25.6     |
| Verno La Victor               | 1.7      | 366.38  | 229.50 | 136.88 | 37.4     |
| Sawaar Vanille Blanc          | 4        | 488.36  | 352.00 | 136.36 | 27.9     |
| Lynked Forever                | 2.4      | 417.02  | 281.14 | 135.89 | 32.6     |
| Illusion Matin Martin         | 2.7      | 543.46  | 409.86 | 133.60 | 24.6     |
| Rayhaan Wolf                  | 2.9      | 322.60  | 191.40 | 131.20 | 40.7     |
| Lip Stick Assaf               | 1.6      | 274.22  | 145.52 | 128.70 | 46.9     |
| Cocoa Morado French Avenue    | 4.2      | 494.47  | 369.60 | 124.87 | 25.3     |
| Dulzura Vanilla Envie         | 4.1      | 379.50  | 256.25 | 123.25 | 32.5     |
| Turathi Electric Afnan        | 3.33     | 472.73  | 349.65 | 123.08 | 26.0     |
| Keep On Iven                  | 1.3      | 277.75  | 155.08 | 122.67 | 44.2     |
| Tobacco Collection Ibraq      | 3        | 589.26  | 468.00 | 121.26 | 20.6     |
| Gissah Siena Valley           | 1.05     | 396.54  | 276.15 | 120.39 | 30.4     |
| Supremacy Collector's Edition | 3.7      | 704.15  | 584.60 | 119.55 | 17.0     |

| Product                     | Qty Sold | Revenue | COGS   | Profit | Margin % |
|-----------------------------|----------|---------|--------|--------|----------|
| Vanilla 01 Swiss Arabian    | 2        | 482.26  | 363.20 | 119.06 | 24.7     |
| Black Diamond Incense 150ml | 3.27     | 432.36  | 313.92 | 118.44 | 27.4     |
| Storia La Victor            | 1.4      | 300.64  | 186.20 | 114.44 | 38.1     |
| Oud Lavender                | 2        | 368.80  | 255.00 | 113.80 | 30.9     |
| Rayhaan Nocturno Elixir     | 2.3      | 251.21  | 138.00 | 113.21 | 45.1     |
| Rayhaan Lion                | 3.8      | 340.75  | 228.00 | 112.75 | 33.1     |
| Gissah Beyond Me            | 1.4      | 563.84  | 452.51 | 111.33 | 19.7     |
| Royal Blend Sequoia         | 1.8      | 246.38  | 136.80 | 109.58 | 44.5     |
| Cotton Abyad                | 4.8      | 306.38  | 196.80 | 109.58 | 35.8     |
| Khair Felicity              | 3.3      | 257.43  | 148.50 | 108.93 | 42.3     |
| Ravine Ginger               | 1.7      | 278.05  | 170.59 | 107.46 | 38.6     |
| Klikat blue                 | 2.45     | 319.73  | 213.15 | 106.58 | 33.3     |
| Fursan White Khadlaj        | 2.7      | 215.95  | 110.70 | 105.25 | 48.7     |
| Plum Liquor                 | 3.1      | 250.08  | 145.70 | 104.38 | 41.7     |
| Rayhaan Pharaoh             | 2.4      | 272.35  | 169.30 | 103.06 | 37.8     |
| Arabian Tobacco 100ml       | 4.4      | 504.49  | 404.80 | 99.69  | 19.8     |
| Eau De Vintage Ghalati      | 1.6      | 320.98  | 221.60 | 99.38  | 31.0     |
| Blanc Ash Reef              | 1.4      | 240.28  | 142.10 | 98.18  | 40.9     |
| Miss Gris                   | 2.1      | 320.21  | 222.45 | 97.75  | 30.5     |
| Tobacco 01 Swiss Arabian    | 1        | 234.04  | 136.55 | 97.49  | 41.7     |
| Hawas Verde                 | 2.4      | 348.94  | 252.00 | 96.94  | 27.8     |
| Eshal Vanilla               | 2.8      | 260.15  | 165.20 | 94.95  | 36.5     |
| Taskeen Wowie               | 3.2      | 217.89  | 123.20 | 94.69  | 43.5     |
| Arrogate Girl Assaf 200ml   | 1.6      | 245.59  | 151.44 | 94.15  | 38.3     |
| Opulent Dubai Lattafa       | 5        | 296.35  | 202.50 | 93.85  | 31.7     |
| Rose noir hair mist         | 5        | 248.25  | 155.00 | 93.25  | 37.6     |
| Montale Vanilla Cake        | 1.5      | 385.63  | 292.50 | 93.14  | 24.2     |

| Product                      | Qty Sold | Revenue | COGS   | Profit | Margin % |
|------------------------------|----------|---------|--------|--------|----------|
| Rayhaan Tonquin Giza         | 1.8      | 202.12  | 109.80 | 92.32  | 45.7     |
| Vintage Radio                | 2.5      | 294.63  | 202.50 | 92.13  | 31.3     |
| Fig Hug                      | 4.3      | 336.78  | 245.10 | 91.68  | 27.2     |
| Ignite Oud Ahmed Al Maghribi | 2        | 461.00  | 372.00 | 89.00  | 19.3     |
| French Riviera Mancera 120ml | 1.17     | 381.93  | 293.67 | 88.26  | 23.1     |
| Hawas Pink Rasasi            | 2.3      | 301.78  | 213.90 | 87.88  | 29.1     |
| Dusky Vanilla                | 3        | 213.96  | 127.50 | 86.46  | 40.4     |
| Osma Rouge                   | 2        | 248.22  | 164.00 | 84.22  | 33.9     |
| Frankel Black Elixir         | 1.25     | 227.91  | 143.75 | 84.16  | 36.9     |
| Gissah La Luna 200ml         | 0.6      | 238.30  | 156.00 | 82.30  | 34.5     |
| Gissah Gala 50ml             | 2        | 269.50  | 188.00 | 81.50  | 30.2     |
| Mohra Silky Rose Lattafa     | 4.3      | 263.59  | 183.18 | 80.41  | 30.5     |
| Arrogate Addict Elixir       | 1.934    | 373.46  | 293.97 | 79.49  | 21.3     |
| Klikat Monaya                | 1.45     | 220.02  | 140.65 | 79.37  | 36.1     |
| Rayhaan Corium               | 2.2      | 198.95  | 121.00 | 77.95  | 39.2     |
| Aura Vanilla Milk            | 2.9      | 226.72  | 149.35 | 77.37  | 34.1     |
| Zodiac Solmaris              | 2.7      | 201.07  | 124.20 | 76.87  | 38.2     |
| Obsidian French Avenue       | 1.5      | 226.06  | 150.00 | 76.06  | 33.6     |
| Asad Bourbon Lattafa         | 1        | 74.47   | 0.00   | 74.47  | 100.0    |
| Musk Al Lail                 | 2        | 163.12  | 90.00  | 73.12  | 44.8     |
| Al Nashama Caprice           | 2.6      | 239.72  | 167.05 | 72.67  | 30.3     |
| Musk Amiri Ahmed Al Maghribi | 2.3      | 234.90  | 163.30 | 71.60  | 30.5     |
| Sweet paradise               | 1.7      | 201.94  | 130.56 | 71.38  | 35.3     |
| Queen rose laverne           | 1        | 162.45  | 93.00  | 69.45  | 42.8     |
| Hawas Elixir Rasasi          | 1.8      | 209.36  | 140.40 | 68.96  | 32.9     |
| Klikat Times                 | 2.05     | 247.17  | 178.35 | 68.82  | 27.8     |
| Eclaire Lattafa              | 4.5      | 410.22  | 342.00 | 68.22  | 16.6     |

| Product                            | Qty Sold | Revenue | COGS   | Profit | Margin % |
|------------------------------------|----------|---------|--------|--------|----------|
| Spanish Tobacco Ibrahim Al Qurashi | 1.3      | 165.96  | 100.10 | 65.86  | 39.7     |
| Aromatix Carnal Desire             | 1.2      | 192.91  | 127.20 | 65.71  | 34.1     |
| Intoxicate Mystique                | 1.5      | 178.09  | 112.50 | 65.59  | 36.8     |
| Bentley Silver Lake                | 2.4      | 326.23  | 261.36 | 64.87  | 19.9     |
| Aromatix Naughty Dates             | 1.3      | 214.36  | 149.50 | 64.86  | 30.3     |
| Odyssey Mega                       | 3.2      | 328.51  | 264.00 | 64.51  | 19.6     |
| Hawas Eclat Rasasi                 | 1.5      | 178.19  | 114.00 | 64.19  | 36.0     |
| Ria Khadlaj                        | 3        | 332.61  | 270.00 | 62.61  | 18.8     |
| Opulence Of Dubai                  | 0.6      | 173.41  | 111.72 | 61.69  | 35.6     |
| Badee Al Oud – Oud for glory       | 2.2      | 202.84  | 143.00 | 59.84  | 29.5     |
| Bidun esam hair mist               | 3        | 148.95  | 90.60  | 58.35  | 39.2     |
| Blue Diamond Aqua                  | 2.4      | 314.18  | 256.80 | 57.38  | 18.3     |
| Yara Lattafa                       | 2.2      | 183.33  | 125.95 | 57.38  | 31.3     |
| Rayhaan Elixir                     | 2        | 177.30  | 120.00 | 57.30  | 32.3     |
| Detour noir                        | 1.8      | 159.57  | 102.60 | 56.97  | 35.7     |
| Osma Amber S                       | 1.13     | 145.26  | 90.24  | 55.02  | 37.9     |
| Osma Verda                         | 1.13     | 145.26  | 90.24  | 55.02  | 37.9     |
| Royal Cherry                       | 1.3      | 111.79  | 57.20  | 54.59  | 48.8     |
| Gissah Hudson II                   | 0.55     | 194.06  | 140.25 | 53.81  | 27.7     |
| Oud Pour Klassik                   | 1        | 141.84  | 88.60  | 53.24  | 37.5     |
| ODYSSEY SPRAY MARSHMALLOW          | 6        | 53.22   | 0.00   | 53.22  | 100.0    |
| Musk Special 75ML                  | 2.67     | 206.26  | 153.53 | 52.73  | 25.6     |
| Osma Rosa                          | 1.13     | 145.26  | 92.66  | 52.60  | 36.2     |
| Kingdom Men                        | 2.2      | 195.03  | 143.00 | 52.03  | 26.7     |
| Onyx Silver                        | 1.6      | 162.27  | 110.40 | 51.87  | 32.0     |
| Hawas London                       | 1.5      | 186.16  | 135.00 | 51.16  | 27.5     |
| Miss Flora 100ml                   | 3.2      | 231.49  | 180.80 | 50.69  | 21.9     |

| Product                         | Qty Sold | Revenue | COGS   | Profit | Margin % |
|---------------------------------|----------|---------|--------|--------|----------|
| Assaf Bakhur Collection         | 1        | 269.50  | 220.00 | 49.50  | 18.4     |
| Nebras Elixir                   | 1.6      | 178.72  | 129.60 | 49.12  | 27.5     |
| Cream Velvet Khadlaj            | 1.2      | 134.99  | 86.40  | 48.59  | 36.0     |
| Grecia Rosa French Avenue       | 1.3      | 181.52  | 133.90 | 47.62  | 26.2     |
| Zenith Deep                     | 1.2      | 153.19  | 105.60 | 47.59  | 31.1     |
| Miss Laverne Extreme Collection | 1        | 241.13  | 194.00 | 47.13  | 19.5     |
| Honey Musk - Confidence Dose    | 1.53     | 172.54  | 126.12 | 46.42  | 26.9     |
| Dubai Nights Midnight Armaf     | 2        | 248.22  | 202.04 | 46.18  | 18.6     |
| Ravine Ice                      | 0.9      | 145.53  | 99.65  | 45.88  | 31.5     |
| Cant Forget Me                  | 1.5      | 210.56  | 165.00 | 45.55  | 21.6     |
| Arrogate Comete Assaf 200ml     | 0.45     | 86.60   | 41.85  | 44.75  | 51.7     |
| Gardenia Ahmed Al Maghribi      | 2.13     | 289.53  | 244.95 | 44.58  | 15.4     |
| Exotic Oud                      | 1.2      | 127.66  | 84.00  | 43.66  | 34.2     |
| Xplicit Vanilla Mancera 120ml   | 1.7      | 472.80  | 429.68 | 43.13  | 9.1      |
| Montale Sensual Instinct        | 1        | 248.23  | 205.50 | 42.73  | 17.2     |
| Gissah Tango                    | 0.5      | 170.22  | 127.50 | 42.72  | 25.1     |
| Tonka Cola Mancera 120ml        | 0.58     | 167.56  | 125.28 | 42.28  | 25.2     |
| Royal Blend Nero French Avenue  | 1.2      | 133.33  | 91.20  | 42.13  | 31.6     |
| Atheeri Lattafa                 | 1.5      | 167.55  | 126.00 | 41.55  | 24.8     |
| Miss Gris Dance                 | 1        | 145.39  | 104.00 | 41.39  | 28.5     |
| Veneno Bianco French Avenue     | 1.2      | 164.54  | 123.60 | 40.94  | 24.9     |
| Nomad French Avenue             | 1.8      | 227.23  | 186.43 | 40.81  | 18.0     |
| Gissah Flair 50ml               | 1        | 134.75  | 94.00  | 40.75  | 30.2     |
| Gissah Imperial 50ml            | 1        | 134.75  | 94.00  | 40.75  | 30.2     |
| Gissah La Luna 50ml             | 1        | 134.75  | 94.00  | 40.75  | 30.2     |
| Rayhaan Italia                  | 1        | 95.74   | 55.00  | 40.74  | 42.6     |
| Black Vanilla Mancera 120ml     | 1.3      | 334.98  | 294.45 | 40.53  | 12.1     |



| Product                        | Qty Sold | Revenue | COGS   | Profit | Margin % |
|--------------------------------|----------|---------|--------|--------|----------|
| Black Secret Al Majed Oud      | 1.1      | 130.67  | 90.20  | 40.47  | 31.0     |
| MISS ARMAF CATWALK             | 1.7      | 240.53  | 200.60 | 39.93  | 16.6     |
| Emerald Soul Diamond 150ml     | 1.07     | 139.44  | 99.75  | 39.70  | 28.5     |
| Club de nuit intense edt       | 1.3      | 157.88  | 118.30 | 39.59  | 25.1     |
| Copacabana                     | 1.2      | 161.70  | 122.40 | 39.30  | 24.3     |
| Shield Iven                    | 0.4      | 86.29   | 47.00  | 39.29  | 45.5     |
| Aura Fresh                     | 1.4      | 139.62  | 100.41 | 39.21  | 28.1     |
| Essence De Blanc French Avenue | 1.4      | 131.56  | 92.40  | 39.16  | 29.8     |
| Dkhon Gold Tears               | 1        | 109.93  | 71.25  | 38.68  | 35.2     |
| Dkhon Signature Rose Gold      | 0.8      | 106.66  | 68.00  | 38.66  | 36.2     |
| Aura Assaf                     | 0.93     | 131.45  | 93.00  | 38.45  | 29.2     |
| Enteash Rasasi                 | 1.2      | 113.47  | 75.60  | 37.87  | 33.4     |
| Mayar Cherry Intense Lattafa   | 1.7      | 140.66  | 103.21 | 37.45  | 26.6     |
| Punto Alexandria               | 1        | 106.38  | 69.54  | 36.84  | 34.6     |
| Molten Caramel                 | 2.6      | 177.74  | 141.05 | 36.69  | 20.6     |
| Musk Al Qamar                  | 1        | 81.56   | 45.00  | 36.56  | 44.8     |
| Gissah Martinique Osmanthus    | 0.25     | 100.28  | 63.75  | 36.52  | 36.4     |
| Aromatix Teas Me               | 1.1      | 173.58  | 137.50 | 36.08  | 20.8     |
| Yara Candy Lattafa             | 2.3      | 171.28  | 135.54 | 35.74  | 20.9     |
| French Tobacco 100ml           | 1.2      | 146.10  | 110.40 | 35.70  | 24.4     |
| Empire Victor Khadlaj          | 1        | 127.51  | 93.00  | 34.51  | 27.1     |
| Gissah Imperial Valley         | 0.35     | 142.48  | 108.15 | 34.33  | 24.1     |
| Lador Bakhur Valley            | 0.6      | 110.64  | 76.55  | 34.09  | 30.8     |
| La bella dkhon                 | 0.6      | 82.98   | 49.29  | 33.69  | 40.6     |
| Check Mate King Black          | 1.2      | 169.50  | 136.51 | 32.99  | 19.5     |
| Blue Star - Him                | 0.5      | 106.39  | 73.50  | 32.88  | 30.9     |
| Siada Nova                     | 1.1      | 111.17  | 78.32  | 32.85  | 29.5     |

| Product                           | Qty Sold | Revenue | COGS   | Profit | Margin % |
|-----------------------------------|----------|---------|--------|--------|----------|
| Mango Ice                         | 1        | 102.84  | 70.00  | 32.84  | 31.9     |
| Hirfah Body Gel                   | 2        | 85.10   | 52.32  | 32.78  | 38.5     |
| Hibiscus Magic Fragrance World    | 1.38     | 103.13  | 70.38  | 32.75  | 31.8     |
| Bella Laverne 100ml               | 0.8      | 102.13  | 69.60  | 32.53  | 31.9     |
| Khamrah Qahwa Lattafa             | 3.3      | 299.38  | 267.30 | 32.08  | 10.7     |
| Kingdom Women                     | 1.2      | 110.64  | 79.20  | 31.44  | 28.4     |
| ODYSSEY MANDARIN SKY ELIXIR       | 1.5      | 154.92  | 123.75 | 31.17  | 20.1     |
| Search Assaf                      | 1        | 131.21  | 100.20 | 31.01  | 23.6     |
| Kayaan Classic                    | 1        | 92.20   | 62.00  | 30.20  | 32.8     |
| Angham Lattafa                    | 1.1      | 97.52   | 67.78  | 29.74  | 30.5     |
| 9PM Rebel Afnan                   | 1.2      | 146.10  | 116.40 | 29.70  | 20.3     |
| Aromatix Royal Taboo              | 0.7      | 109.22  | 79.80  | 29.42  | 26.9     |
| Vanilla Seduction                 | 0.7      | 88.12   | 58.80  | 29.32  | 33.3     |
| Khamrah Lattafa                   | 2        | 177.30  | 148.00 | 29.30  | 16.5     |
| Heavenly Lychee Gulf Orchid       | 1.3      | 109.49  | 80.60  | 28.89  | 26.4     |
| Punto Monte                       | 1        | 106.38  | 77.70  | 28.68  | 27.0     |
| Provence Dor                      | 0.6      | 63.83   | 35.19  | 28.64  | 44.9     |
| Gissah Capri 200ml                | 0.2      | 80.85   | 52.60  | 28.25  | 34.9     |
| Frankel Storm 100ml               | 1.4      | 116.40  | 88.20  | 28.20  | 24.2     |
| Khair Fusion                      | 1.3      | 85.28   | 57.20  | 28.08  | 32.9     |
| Risk Comete Assaf                 | 0.67     | 120.43  | 92.93  | 27.50  | 22.8     |
| Dulzura Paris Corner              | 0.8      | 74.47   | 47.20  | 27.27  | 36.6     |
| ODYSSEY SPRAY MANDARIN SKY ELIXIR | 3        | 26.61   | 0.00   | 26.61  | 100.0    |
| Abaq Pomegranate Musk 75ML        | 0.8      | 72.34   | 46.00  | 26.34  | 36.4     |
| 9AM Dive Perfume Spray 250ml      | 6        | 117.02  | 91.20  | 25.82  | 22.1     |
| Azm Paris Corner                  | 0.6      | 57.44   | 31.80  | 25.64  | 44.6     |
| Khair Peach Delulu                | 0.9      | 60.00   | 35.10  | 24.90  | 41.5     |

| Product                                | Qty Sold | Revenue | COGS   | Profit | Margin % |
|----------------------------------------|----------|---------|--------|--------|----------|
| Desert Rose Khadlaj                    | 1.1      | 91.66   | 66.79  | 24.87  | 27.1     |
| Eclaire Banoffi                        | 1        | 94.86   | 70.00  | 24.86  | 26.2     |
| Ramad Oriental                         | 0.5      | 72.69   | 48.08  | 24.62  | 33.9     |
| Tiramisu Coco                          | 1        | 95.74   | 71.20  | 24.54  | 25.6     |
| Extradose Femme                        | 0.75     | 97.69   | 73.22  | 24.48  | 25.1     |
| Blueberry Musk 75ml Ibrahim Al Qurashi | 1.13     | 102.68  | 78.53  | 24.15  | 23.5     |
| Venti Carisma                          | 1.1      | 62.41   | 38.50  | 23.91  | 38.3     |
| Sweet Cherry Kiss                      | 1.1      | 97.52   | 73.61  | 23.90  | 24.5     |
| Asad Elixir                            | 1.3      | 103.97  | 80.11  | 23.87  | 23.0     |
| Jameela Matin Martin                   | 0.7      | 91.01   | 67.20  | 23.81  | 26.2     |
| Reef 33 100ml                          | 0.5      | 74.67   | 51.08  | 23.59  | 31.6     |
| Miss Laverne Bloom                     | 0.5      | 62.05   | 38.50  | 23.55  | 38.0     |
| Minya Caramel Dulce                    | 1        | 69.15   | 46.00  | 23.15  | 33.5     |
| Gulf Orchid Sweet Giftset              | 1        | 141.84  | 119.00 | 22.84  | 16.1     |
| Nectare Extradose                      | 0.56     | 71.48   | 48.72  | 22.76  | 31.8     |
| Karus Blu Spice                        | 1        | 95.74   | 73.00  | 22.74  | 23.8     |
| Silk Musk Wardi                        | 0.6      | 46.81   | 24.30  | 22.51  | 48.1     |
| French 20ml                            | 2        | 57.14   | 34.66  | 22.48  | 39.3     |
| I Was Here Laverne                     | 0.6      | 98.93   | 76.80  | 22.13  | 22.4     |
| Musk Garden Laverne                    | 0.5      | 65.61   | 43.50  | 22.11  | 33.7     |
| Tahara Vanilla Gulf Orchid             | 1        | 70.92   | 49.07  | 21.85  | 30.8     |
| Lady Reef                              | 0.4      | 65.96   | 44.80  | 21.16  | 32.1     |
| Aromatix Sun Kissed                    | 0.5      | 83.33   | 62.50  | 20.83  | 25.0     |
| Lady Rose Laverne                      | 0.8      | 114.42  | 93.60  | 20.82  | 18.2     |
| Hersh Rouge                            | 0.4      | 79.90   | 59.20  | 20.70  | 25.9     |
| Elysia Elegance                        | 1.1      | 71.19   | 50.60  | 20.59  | 28.9     |
| 9PM Elixir Afnan                       | 0.9      | 107.87  | 87.30  | 20.57  | 19.1     |

| Product                             | Qty Sold | Revenue | COGS   | Profit | Margin % |
|-------------------------------------|----------|---------|--------|--------|----------|
| Western Shisha                      | 1        | 120.57  | 100.00 | 20.57  | 17.1     |
| Khair Confection                    | 1        | 60.28   | 40.00  | 20.28  | 33.6     |
| Dream Catcher                       | 1        | 53.19   | 33.00  | 20.19  | 38.0     |
| Shiny dkhoon                        | 0.4      | 52.48   | 32.86  | 19.62  | 37.4     |
| Blanc Nomad Reef                    | 0.27     | 46.92   | 27.41  | 19.51  | 41.6     |
| Marj hair mist                      | 1        | 49.65   | 30.20  | 19.45  | 39.2     |
| Al Sheikha Hind Hair Mist           | 1        | 49.65   | 30.20  | 19.45  | 39.2     |
| Majesty Maison asrar                | 0.5      | 67.38   | 48.00  | 19.38  | 28.8     |
| Kayaan Midnight                     | 0.5      | 53.78   | 35.00  | 18.79  | 34.9     |
| Cashmere Sunshine Musk              | 1        | 95.74   | 77.00  | 18.74  | 19.6     |
| Aura Kiss Of Rose Khadlaj           | 1        | 56.74   | 39.00  | 17.74  | 31.3     |
| Dkhoon Queen                        | 0.6      | 78.73   | 61.08  | 17.65  | 22.4     |
| Silk Musk                           | 0.5      | 39.01   | 21.50  | 17.50  | 44.9     |
| Drift Riffs                         | 0.4      | 51.06   | 34.00  | 17.06  | 33.4     |
| Rose Noir Body Gel                  | 1        | 53.19   | 36.25  | 16.94  | 31.8     |
| Ana Abiyedh Lattafa                 | 3        | 148.94  | 132.00 | 16.94  | 11.4     |
| Noir DArabie                        | 1        | 53.19   | 36.50  | 16.69  | 31.4     |
| Marmara French Avenue               | 0.4      | 56.74   | 40.14  | 16.60  | 29.3     |
| Oud and Roses Gel                   | 1        | 42.55   | 26.16  | 16.39  | 38.5     |
| Supreme Body Gel                    | 1        | 42.55   | 26.16  | 16.39  | 38.5     |
| Rouh Al Sandal oil 3ml              | 1        | 31.91   | 16.50  | 15.41  | 48.3     |
| Brazillian 20ml                     | 2        | 50.00   | 34.66  | 15.34  | 30.7     |
| Powder Musk 75ml Ibrahim Al Qurashi | 0.53     | 47.93   | 32.59  | 15.33  | 32.0     |
| Gissah Mavro                        | 0.1      | 40.43   | 25.50  | 14.93  | 36.9     |
| Rose De Mai                         | 0.5      | 88.65   | 73.75  | 14.90  | 16.8     |
| Dkhoon Pegasus                      | 0.2      | 29.08   | 14.25  | 14.83  | 51.0     |
| Dkhoon Pinkish                      | 0.2      | 29.08   | 14.25  | 14.83  | 51.0     |

| Product                        | Qty Sold | Revenue | COGS  | Profit | Margin % |
|--------------------------------|----------|---------|-------|--------|----------|
| Dkhoon Titan                   | 0.2      | 29.08   | 14.25 | 14.83  | 51.0     |
| Allure Garden                  | 0.5      | 53.19   | 38.50 | 14.69  | 27.6     |
| ODYSSEY SPRAY EAU DE MONTAGNE  | 6        | 53.22   | 39.00 | 14.22  | 26.7     |
| Gissah Tango 15ML              | 1        | 74.47   | 60.43 | 14.04  | 18.9     |
| Nabtieh French Avenue          | 0.5      | 70.92   | 56.90 | 14.02  | 19.8     |
| Milky Way Maison Asrar         | 0.3      | 37.23   | 23.40 | 13.83  | 37.2     |
| Osma White F                   | 0.27     | 35.90   | 22.14 | 13.76  | 38.3     |
| Roses Vanilla Mancera 120ml    | 0.42     | 108.82  | 95.13 | 13.69  | 12.6     |
| Extradose Homme                | 0.38     | 50.67   | 37.10 | 13.57  | 26.8     |
| Mehwish 80ml                   | 1        | 78.01   | 64.50 | 13.51  | 17.3     |
| Fakhar Lattafa Women Lattafa   | 1        | 74.47   | 61.00 | 13.47  | 18.1     |
| Khadlaj Icon                   | 0.3      | 40.42   | 27.10 | 13.33  | 33.0     |
| Musk Powder 10ml+oil           | 2        | 99.30   | 86.00 | 13.30  | 13.4     |
| Glitch Assaf                   | 0.27     | 57.45   | 44.28 | 13.17  | 22.9     |
| Vanilla So Sweet               | 1        | 63.83   | 51.50 | 12.33  | 19.3     |
| Angham Second Song             | 0.5      | 47.87   | 35.70 | 12.17  | 25.4     |
| Instant Crush Mancera 120ml    | 0.25     | 60.64   | 48.50 | 12.14  | 20.0     |
| Gris Erik Assaf                | 0.1      | 17.73   | 5.65  | 12.08  | 68.1     |
| Odyssey Limoni                 | 0.6      | 61.28   | 49.50 | 11.78  | 19.2     |
| Minya Coco Lush                | 0.5      | 34.75   | 23.00 | 11.75  | 33.8     |
| Equestrian Olena French Avenue | 0.5      | 56.74   | 45.09 | 11.64  | 20.5     |
| Fakhar Platine                 | 0.6      | 45.74   | 34.35 | 11.39  | 24.9     |
| Spanish 20ml                   | 1        | 28.57   | 17.33 | 11.24  | 39.3     |
| Atralia Absolute Chill         | 0.3      | 28.72   | 18.18 | 10.54  | 36.7     |
| Mahd al dhahab                 | 0.3      | 36.17   | 25.66 | 10.51  | 29.1     |
| Noire Absolu Arabiyat Prestige | 0.3      | 36.17   | 25.66 | 10.51  | 29.1     |
| Noire Arabiyat Prestige        | 0.3      | 36.17   | 25.66 | 10.51  | 29.1     |

| Product                      | Qty Sold | Revenue | COGS  | Profit | Margin % |
|------------------------------|----------|---------|-------|--------|----------|
| Fakhama Gulf Orchid          | 0.3      | 32.98   | 22.50 | 10.48  | 31.8     |
| Daiman Eden                  | 0.3      | 28.72   | 18.42 | 10.30  | 35.9     |
| Vulcan Black Friday          | 0.5      | 70.92   | 60.81 | 10.11  | 14.3     |
| Shmallow Fluff French Avenue | 0.2      | 27.66   | 17.60 | 10.06  | 36.4     |
| Eternal Vanille              | 0.2      | 28.37   | 18.40 | 9.97   | 35.1     |
| Dkhoon Signature Gold        | 0.2      | 24.11   | 14.25 | 9.86   | 40.9     |
| Private 2December            | 0.2      | 24.11   | 14.25 | 9.86   | 40.9     |
| Nafais Magrib Khadlaj        | 0.3      | 26.59   | 16.96 | 9.64   | 36.2     |
| Vanilla Freak                | 0.6      | 72.34   | 62.77 | 9.58   | 13.2     |
| ODYSSEY SPRAY HOMME BLACK    | 4        | 35.48   | 26.00 | 9.48   | 26.7     |
| Rebel Enable Assaf           | 0.27     | 35.90   | 26.46 | 9.44   | 26.3     |
| Taskeen Caramel              | 1        | 56.74   | 47.40 | 9.34   | 16.5     |
| Dkhoon amber                 | 0.2      | 26.24   | 17.00 | 9.24   | 35.2     |
| Victoria Lattafa             | 0.5      | 47.87   | 38.75 | 9.12   | 19.1     |
| Armaf Infinity Gold          | 0.5      | 81.56   | 72.50 | 9.06   | 11.1     |
| Genesis Gemini               | 0.22     | 33.00   | 23.98 | 9.02   | 27.3     |
| Genesis Libra                | 0.22     | 33.00   | 23.98 | 9.02   | 27.3     |
| Klikat jassas                | 0.15     | 23.40   | 14.55 | 8.85   | 37.8     |
| Odyssey Go Mango             | 0.4      | 41.84   | 33.00 | 8.84   | 21.1     |
| Delicious Bouquet            | 0.25     | 38.30   | 29.50 | 8.80   | 23.0     |
| Mystique Bouquet             | 0.25     | 38.30   | 29.50 | 8.80   | 23.0     |
| Dare 7Am Laverne             | 0.2      | 24.11   | 15.40 | 8.71   | 36.1     |
| I'm Here Assaf               | 0.2      | 28.72   | 20.04 | 8.68   | 30.2     |
| Choco Brown Khadlaj          | 0.5      | 28.37   | 19.75 | 8.62   | 30.4     |
| 9 PM Perfume Spray 250ml     | 2        | 39.01   | 30.40 | 8.61   | 22.1     |
| It's All About Me Laverne    | 0.3      | 43.62   | 35.10 | 8.52   | 19.5     |
| Vulcan Baie French Avenue    | 0.2      | 26.24   | 17.75 | 8.49   | 32.4     |

| Product                            | Qty Sold | Revenue | COGS  | Profit | Margin % |
|------------------------------------|----------|---------|-------|--------|----------|
| Teriaq Intense Lattafa             | 0.4      | 40.42   | 32.14 | 8.28   | 20.5     |
| Atralia Magma Ember Dusk           | 0.25     | 30.50   | 22.25 | 8.25   | 27.0     |
| Elysia Marshmallow                 | 0.3      | 20.21   | 12.00 | 8.21   | 40.6     |
| Itqan noir Zimaya                  | 0.5      | 53.19   | 45.00 | 8.19   | 15.4     |
| Delilah Blanc                      | 0.5      | 33.69   | 25.57 | 8.12   | 24.1     |
| Armaf Yum Yum                      | 0.3      | 46.81   | 38.70 | 8.11   | 17.3     |
| Royal Blend French Avenue          | 0.3      | 30.85   | 22.80 | 8.05   | 26.1     |
| Sugar Musk 75ml Ibrahim Al Qurashi | 0.4      | 37.24   | 29.20 | 8.04   | 21.6     |
| Shuhrah rasasi                     | 0.22     | 21.77   | 13.77 | 7.99   | 36.7     |
| Kayaan Terra                       | 0.2      | 21.99   | 14.00 | 7.99   | 36.3     |
| Vanguard Maison Asrar              | 0.2      | 29.08   | 21.24 | 7.84   | 27.0     |
| Arrogate Pink Rose                 | 0.47     | 75.00   | 67.21 | 7.79   | 10.4     |
| Aura Manga Splash Khadlaj          | 0.45     | 25.53   | 17.77 | 7.76   | 30.4     |
| Dangerous Arrogate                 | 0.1      | 17.02   | 9.30  | 7.72   | 45.4     |
| Cherry Gossip                      | 0.2      | 21.28   | 13.60 | 7.68   | 36.1     |
| Jamaican 20ml                      | 1        | 25.00   | 17.33 | 7.67   | 30.7     |
| Mexican 20ml                       | 1        | 25.00   | 17.33 | 7.67   | 30.7     |
| Maahir Black Lattafa               | 1        | 81.56   | 74.00 | 7.56   | 9.3      |
| Dkhoon Noir                        | 0.1      | 14.54   | 7.13  | 7.41   | 51.0     |
| Strawberry Pound Cake              | 0.5      | 44.33   | 36.94 | 7.39   | 16.7     |
| Dkhoon Couture                     | 0.2      | 27.66   | 20.36 | 7.30   | 26.4     |
| First Lady Laverne                 | 0.2      | 26.24   | 19.00 | 7.24   | 27.6     |
| ODYSSEY SPRAY AOUD                 | 3        | 26.61   | 19.50 | 7.11   | 26.7     |
| ODYSSEY SPRAY GO MANGO             | 3        | 26.61   | 19.50 | 7.11   | 26.7     |
| ODYSSEY SPRAY TOFFEE COFFEE        | 3        | 26.61   | 19.50 | 7.11   | 26.7     |
| Osma Ambry A                       | 0.13     | 17.29   | 10.38 | 6.91   | 39.9     |
| Reef 33 White 100ml                | 0.2      | 29.79   | 23.10 | 6.69   | 22.5     |

| Product                         | Qty Sold | Revenue | COGS  | Profit | Margin % |
|---------------------------------|----------|---------|-------|--------|----------|
| Raed Absolu                     | 0.2      | 17.73   | 11.10 | 6.63   | 37.4     |
| Titan Khadlaj                   | 0.2      | 20.57   | 14.25 | 6.32   | 30.7     |
| Aura Crisp Flower Khadlaj       | 0.35     | 19.86   | 13.65 | 6.21   | 31.3     |
| Laathani Ahmed Al Maghribi      | 0.13     | 29.50   | 23.40 | 6.10   | 20.7     |
| Island Vanilla Dunes Khadlaj    | 0.2      | 19.86   | 13.80 | 6.06   | 30.5     |
| Tobacco Black40                 | 0.1      | 15.96   | 10.02 | 5.94   | 37.2     |
| Al Haramain Dubai Night         | 0.1      | 20.92   | 15.00 | 5.92   | 28.3     |
| Al Haramain Future Dubai        | 0.1      | 22.34   | 16.50 | 5.84   | 26.1     |
| Al Haramain Imagine Dubai       | 0.1      | 22.34   | 16.50 | 5.84   | 26.1     |
| Zenith Vanilla                  | 0.2      | 23.40   | 17.60 | 5.80   | 24.8     |
| Reef Arab Obaya                 | 0.1      | 15.96   | 10.21 | 5.74   | 36.0     |
| Smart 313 Bleu De Chanel 30ml   | 2        | 17.74   | 12.00 | 5.74   | 32.4     |
| Summer Beach and you Laverne    | 0.2      | 29.08   | 23.40 | 5.68   | 19.5     |
| The Way Of Love Laverne         | 0.2      | 29.08   | 23.40 | 5.68   | 19.5     |
| Casablanca Swiss Arabian        | 0.1      | 16.67   | 11.14 | 5.53   | 33.2     |
| Effects Of Uniq Armaf           | 0.2      | 33.33   | 27.86 | 5.48   | 16.4     |
| Volare Valerius                 | 0.2      | 13.48   | 8.00  | 5.48   | 40.6     |
| Spray club de nuit urban elixir | 3        | 26.61   | 21.15 | 5.46   | 20.5     |
| Island Rose Dkhoon Emirates     | 0.1      | 17.73   | 12.30 | 5.43   | 30.6     |
| Zayed 15ml                      | 1        | 26.60   | 21.50 | 5.10   | 19.2     |
| Caffe Latte Khadlaj             | 0.1      | 9.57    | 4.50  | 5.07   | 53.0     |
| Elbrince 100ml Al Majed Oud     | 0.1      | 13.12   | 8.20  | 4.92   | 37.5     |
| ODYSSEY SPRAY AQUA              | 2        | 17.74   | 13.00 | 4.74   | 26.7     |
| ODYSSEY Spray Bahamas           | 2        | 17.74   | 13.00 | 4.74   | 26.7     |
| ODYSSEY SPRAY BLACK FOREST      | 2        | 17.74   | 13.00 | 4.74   | 26.7     |
| ODYSSEY SPRAY LIMONI            | 2        | 17.74   | 13.00 | 4.74   | 26.7     |
| ODYSSEY SPRAY SPECTRA RAINBOW   | 2        | 17.74   | 13.00 | 4.74   | 26.7     |



| Product                              | Qty Sold | Revenue | COGS  | Profit | Margin % |
|--------------------------------------|----------|---------|-------|--------|----------|
| Pinkling                             | 0.2      | 16.31   | 11.60 | 4.71   | 28.9     |
| Historic Sahara                      | 0.1      | 14.54   | 9.85  | 4.69   | 32.3     |
| Odyssey Mandarin Sky                 | 0.3      | 29.43   | 24.75 | 4.68   | 15.9     |
| Nuke 2.0 Fragrance World             | 0.2      | 12.06   | 7.40  | 4.66   | 38.6     |
| Arrogate Addict Assaf 200ml          | 0.1      | 19.15   | 14.50 | 4.65   | 24.3     |
| Orchid Valley Laverne                | 0.05     | 9.57    | 5.00  | 4.57   | 47.8     |
| Genesis Aries                        | 0.11     | 16.50   | 11.99 | 4.51   | 27.3     |
| Genesis Leo                          | 0.11     | 16.50   | 11.99 | 4.51   | 27.3     |
| Genesis Scorpio                      | 0.11     | 16.50   | 11.99 | 4.51   | 27.3     |
| Hawas Atlantis                       | 0.1      | 14.54   | 10.04 | 4.50   | 30.9     |
| Pure Crystal                         | 0.2      | 22.70   | 18.40 | 4.30   | 18.9     |
| Khumar Luban                         | 0.2      | 12.41   | 8.18  | 4.23   | 34.1     |
| Turathi Brown Afnan                  | 0.11     | 14.39   | 10.29 | 4.11   | 28.5     |
| Khair Pistachio                      | 0.2      | 12.06   | 8.00  | 4.06   | 33.6     |
| Voux Alma Verde                      | 0.1      | 8.51    | 4.50  | 4.01   | 47.1     |
| Dominican Tobacco Ibrahim Al Qurashi | 0.1      | 12.06   | 8.10  | 3.96   | 32.8     |
| Nautica Voyage                       | 0.2      | 17.73   | 13.80 | 3.93   | 22.2     |
| Nyla Sherbet                         | 0.13     | 11.43   | 7.54  | 3.89   | 34.0     |
| Equestrian Pierce French Avenue      | 0.1      | 12.77   | 9.02  | 3.75   | 29.4     |
| Spicy Amber                          | 0.1      | 10.64   | 7.00  | 3.64   | 34.2     |
| Tiramisu Smores                      | 0.1      | 11.35   | 7.71  | 3.64   | 32.1     |
| Smart 401 Versace Eros 30ml          | 2        | 15.60   | 12.00 | 3.60   | 23.1     |
| Smart 446 Sauvage 30ml               | 2        | 15.60   | 12.00 | 3.60   | 23.1     |
| Brazillian Tobacco 100ml             | 0.1      | 12.77   | 9.20  | 3.57   | 27.9     |
| 9PM Afnan                            | 0.1      | 12.41   | 8.86  | 3.55   | 28.6     |
| Black Carbon Diamond                 | 0.07     | 10.05   | 6.53  | 3.53   | 35.1     |
| Atralia Absolute noir                | 0.1      | 9.57    | 6.06  | 3.51   | 36.7     |

| Product                         | Qty Sold | Revenue | COGS  | Profit | Margin % |
|---------------------------------|----------|---------|-------|--------|----------|
| Notes Jazz                      | 0.1      | 9.57    | 6.10  | 3.47   | 36.3     |
| Azzure Aoud                     | 0.2      | 22.70   | 19.23 | 3.46   | 15.3     |
| Meringue french avenue          | 0.1      | 12.77   | 9.31  | 3.46   | 27.1     |
| Firestorm                       | 0.1      | 13.12   | 9.70  | 3.42   | 26.1     |
| Wanted Lady                     | 0.05     | 7.45    | 4.20  | 3.25   | 43.6     |
| Rayhaan Cadiz                   | 0.1      | 8.87    | 5.65  | 3.21   | 36.2     |
| Arrogate Blue de Assaf 200ml    | 0.05     | 9.22    | 6.06  | 3.16   | 34.3     |
| Khadlaj Loyalty                 | 0.1      | 10.64   | 7.50  | 3.14   | 29.5     |
| Reef Arab Diriyah               | 0.1      | 14.89   | 11.80 | 3.09   | 20.8     |
| Dkhoun Oud - Blue Oud           | 0.1      | 13.12   | 10.18 | 2.94   | 22.4     |
| Smart 484 Roses Vanille 30ml    | 1        | 8.87    | 6.00  | 2.87   | 32.4     |
| Northstag Quatre IV             | 0.1      | 10.99   | 8.21  | 2.78   | 25.3     |
| Mojito Obsession Gulf Orchid    | 0.1      | 9.57    | 6.80  | 2.77   | 29.0     |
| Rayhaan Granada                 | 0.1      | 8.87    | 6.10  | 2.77   | 31.2     |
| Volare Aragon                   | 0.1      | 6.74    | 4.00  | 2.74   | 40.6     |
| Volare Carlos                   | 0.1      | 6.74    | 4.00  | 2.74   | 40.6     |
| Oscar Zimaya                    | 0.1      | 8.16    | 5.50  | 2.65   | 32.5     |
| Urban Man Paradise              | 0.11     | 7.72    | 5.17  | 2.55   | 33.1     |
| Smart 623 Megamare 30ml         | 1        | 8.51    | 6.07  | 2.44   | 28.7     |
| Proud Of You Intense            | 0.1      | 6.03    | 3.60  | 2.43   | 40.3     |
| Odyssey Artisto                 | 0.1      | 10.64   | 8.25  | 2.39   | 22.4     |
| ODYSSEY EAU DE MONTAGNE         | 0.1      | 10.64   | 8.25  | 2.39   | 22.4     |
| ODYSSEY SPECTRA RAINBOW EDITION | 0.1      | 10.64   | 8.25  | 2.39   | 22.4     |
| ODYSSEY TYRANT                  | 0.1      | 10.64   | 8.25  | 2.39   | 22.4     |
| Eager                           | 0.05     | 5.32    | 2.93  | 2.39   | 44.9     |
| ODYSSEY Spray MEGA              | 1        | 8.87    | 6.50  | 2.37   | 26.7     |
| ODYSSEY SPRAY BLACK REVOLUTION  | 1        | 8.87    | 6.50  | 2.37   | 26.7     |

| Product                           | Qty Sold | Revenue | COGS  | Profit | Margin % |
|-----------------------------------|----------|---------|-------|--------|----------|
| ODYSSEY SPRAY HOMME WHITE EDITION | 1        | 8.87    | 6.50  | 2.37   | 26.7     |
| King Tobacco                      | 0.05     | 10.28   | 8.00  | 2.28   | 22.2     |
| Peach Velvet Khadlaj              | 0.1      | 9.57    | 7.30  | 2.27   | 23.8     |
| Voux Zingy                        | 0.1      | 6.74    | 4.60  | 2.14   | 31.7     |
| Vulcan Sable French Avenue        | 0.1      | 11.70   | 9.62  | 2.09   | 17.8     |
| Aura Pista Desert Khadlaj         | 0.1      | 6.03    | 3.95  | 2.08   | 34.5     |
| Mangotini                         | 0.1      | 9.57    | 7.58  | 2.00   | 20.9     |
| Old Fashioned                     | 0.1      | 9.57    | 7.58  | 2.00   | 20.9     |
| Red Coral Ibraq                   | 0.1      | 10.64   | 8.65  | 1.98   | 18.7     |
| Veneno Scarlet                    | 0.1      | 13.83   | 11.85 | 1.98   | 14.3     |
| SPRAY AURA FRESH                  | 1        | 8.87    | 7.05  | 1.82   | 20.5     |
| Smart 608 Ultra male 30ml         | 1        | 7.80    | 6.00  | 1.80   | 23.1     |
| Smart 635 Spicebomb 30ml          | 1        | 7.80    | 6.00  | 1.80   | 23.1     |
| Dulce De Leche                    | 0.1      | 7.45    | 5.65  | 1.79   | 24.1     |
| Pecan Butter Cookie               | 0.1      | 7.45    | 5.65  | 1.79   | 24.1     |
| Vanilla Cream Macaron             | 0.1      | 7.45    | 5.65  | 1.79   | 24.1     |
| Berries Cream Macaron             | 0.1      | 7.45    | 5.65  | 1.79   | 24.1     |
| Chocolate Ganache                 | 0.1      | 7.45    | 5.65  | 1.79   | 24.1     |
| Cookie Dough                      | 0.1      | 7.45    | 5.65  | 1.79   | 24.1     |
| Urban Man Le Parfum               | 0.11     | 9.48    | 7.70  | 1.78   | 18.8     |
| Cloud Candy Khadlaj               | 0.2      | 19.15   | 17.40 | 1.75   | 9.1      |
| Odyssey Candee                    | 0.1      | 9.22    | 7.70  | 1.52   | 16.5     |
| Asad Lattafa                      | 0.1      | 7.45    | 6.00  | 1.45   | 19.4     |
| Maahir Lattafa                    | 0.1      | 8.16    | 7.40  | 0.76   | 9.3      |
| Champion Black 150ml              | 0.2      | 20.57   | 22.00 | -1.43  | -7.0     |
| Champion Red 150ml                | 0.2      | 20.57   | 22.00 | -1.43  | -7.0     |
| Blue Laverne Sport 200ml          | 0.2      | 17.02   | 21.38 | -4.36  | -25.6    |

| Product                   | Qty Sold | Revenue | COGS   | Profit | Margin % |
|---------------------------|----------|---------|--------|--------|----------|
| Blue Laverne Bakhur 200ml | 0.4      | 32.86   | 42.76  | -9.90  | -30.1    |
| Miss Laverne Rose         | 0.4      | 32.86   | 44.00  | -11.14 | -33.9    |
| Player Laverne            | 0.6      | 51.07   | 64.14  | -13.07 | -25.6    |
| Arrogate Pink Diva        | 2.5      | 255.53  | 332.50 | -76.97 | -30.1    |